

DEDICATED GROWTH TEAM

With our 25+ person Growth Team:

We've built Centers of Excellence¹ to accelerate your revenue growth in these key areas:



Payments: Delivers on an average of **65% increase** in **payments** margin to portfolio companies



Product & Tech: Achieves a **35% improvement** in average expansion revenue from new products, pricing and platform modernization



Pricing: Generates over **\$30 million of enterprise** value annually for portfolio companies

You'll gain hands-on support from top-tier former consultants and operators to accelerate growth through our proven playbooks in areas like:



Go-to-Market



Account Management



Channel Partnerships



New Market Entry

STRATEGIC LEADERSHIP SUPPORT

Tap into our team of multi-time, seasoned executives to help you navigate the next growth stage. With our Operating Directors, Human Capital Team, and Executive Chairs, you'll get:

- ✓ **Guidance, support, and coaching** to help your company become a category leader
- ✓ **Executive search assistance** to build your organization for scale with top-industry players from our proprietary database of more than 14,000 executives
- ✓ **An experienced board** to help meet the challenges your business is facing

OUTSOURCED M&A OPPORTUNITIES

We provide the following resources to support transformational M&A:

- ✓ **Identify** targets
- ✓ **Execute** transactions
- ✓ **Integrate** teams and processes

All are included in our partnership model with an average of 29 growth YOY in the first 2 year².

1. There can be no guarantee that any portfolio company will experience the above increase in payments, revenue growth, or pricing uplift

2. Revenue growth compares LTM revenue 9/30/2021 against LTM revenue 9/30/2023